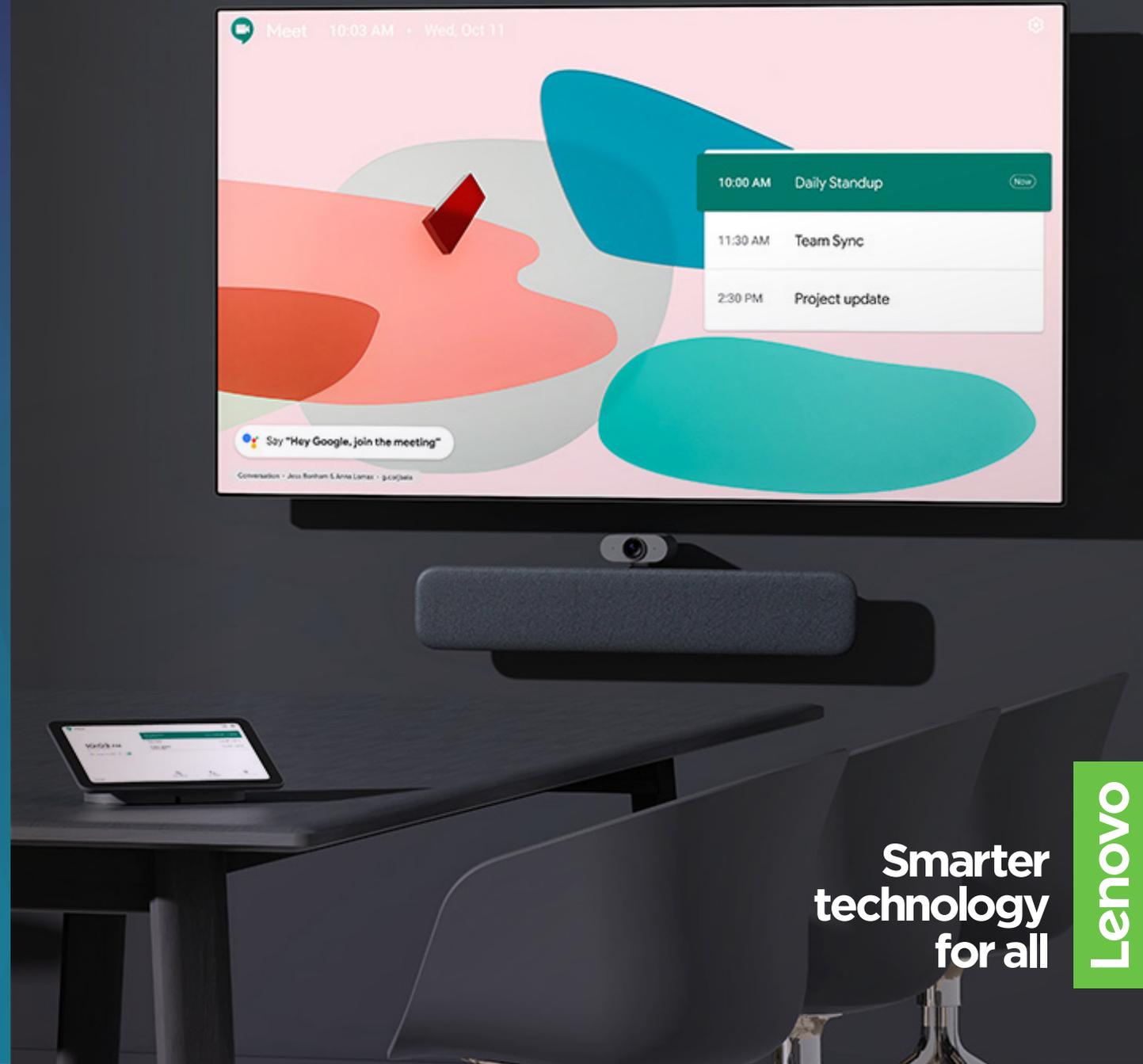


# Lenovo solutions fuel smarter hybrid collaboration

Google Meet Series One  
room kits from Lenovo



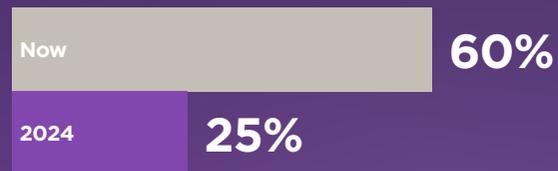
Smarter  
technology  
for all

Lenovo

We have a once-in-a-lifetime chance to rethink our workplaces, work models, and workflows from the ground up.

Gartner<sup>1</sup>

By 2024, in-person meetings will drop significantly.



Lenovo

## New tools for a new era

Hybrid is here. By 2024, in-person meetings will drop from 60% of total enterprise meetings to just 25%.<sup>2</sup>

For eight in 10 companies, investing in a cohesive collaboration solution means staying competitive,<sup>3</sup> and videoconferencing is now the number two investment focus for IT.<sup>4</sup>

Advancing hybrid collaboration is more than just seeing and hearing more clearly or joining a meeting more easily. Technology must bring the same natural, in-person experience, with all its nuances, to virtual engagement.

At Lenovo, we believe smart collaboration must be powered by technology that's:



### Ubiquitous

Must work everywhere — onsite, at home, and every place in between



### Equitable

Must work for everyone, with equal participation and quality of experience for all



### Seamless

Must work every time — easy for all employees, including IT



Lenovo

**We are committed to simplifying and accelerating technology adoption.**



**One-vendor solutions**

Removing complexity from sourcing to integrating



**Easy-to-use technology**

Meeting employee expectations and reducing support needs



**Remote manageability**

Providing efficient visibility and control



**End-to-end services**

Taking the burden off IT

# Google Meet Series One room kits from Lenovo

Give your employees the best possible Google Meet user experience with an all-inclusive solution available in three sizes. Kits include compute, audio, video, controller, and cabling. Google Meet Series One room kits are purpose-built by Lenovo in an exclusive partnership with Google. They are flexible, easy to deploy, simple to manage — and backed by Lenovo service and support.



## Simplified deployment: Power over Ethernet (PoE) has arrived

Series One room kits from Lenovo are the first kits for Google Meet incorporating PoE, making them easier and more cost-effective to set up than almost any other option. Power and network are combined in one Ethernet cable, speeding installation and reducing under-table clutter.



## Versatility: Ready to go from the get-go

Whether you're setting up personal meeting spaces, executive boardrooms, or anything in between, there's a right-sized Series One room kit. From box to meeting, it's simple. And the included mounting options let you install the compute system on or under a table, or behind a display — out of sight yet easily accessible.



## Advanced design: Made for the best experience

Series One room kits meet modern workforce expectations with streamlined aesthetics, audio-visual clarity, and effortless meeting participation. Noise cancellation is delivered through Google's Edge TPU for the highest-quality sound. Video is clear and smooth with 4K-capable AI cameras. And the intuitive touch controller interface makes the whole experience easy.

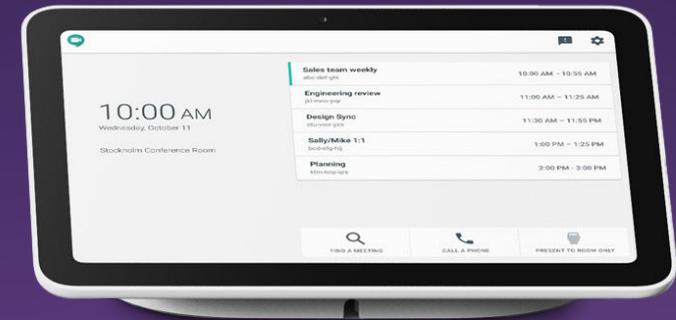


## Peace of mind: Manageable and fully supported

Series One room kits are remotely managed through the G Suite admin console, which you're likely familiar with. And the solution is backed by a three-year Lenovo warranty and Premier Support, with Lenovo Professional Services available for end-to-end personalized lifecycle support.

# It doesn't get easier than voice commands

## Use Hey Google to join, leave, and dial with flexible, touchless control



Flexible working is the new currency for attracting and retaining top talent.

Ernst & Young<sup>5</sup>



**9 in 10** employees want flexibility in where and when they work.



## New table stakes: Highly flexible hybrid solutions

Nine in 10 employees want flexibility in where and when they work.<sup>5</sup> And 39% would consider leaving their job if flexibility were not offered.<sup>6</sup>

Google Meet Series One room kits let you respond to evolving expectations with scalable choices for the full spectrum of where and how employees collaborate today, plus flexibility for tomorrow.



Medium room kit

# Flexibility three ways

## Small room kit

**Perfect for:** Focus rooms and small conference rooms

**What's in the box?** Compute system, smart camera, smart audio bar, remote control, and high-quality cabling

## Medium room kit

**Perfect for:** Medium-sized conference rooms

**What's in the box?** Compute system, smart camera, smart audio bar, mic pod, touch controller, and high-quality cabling

## Large room kit

**Perfect for:** Large conference rooms or boardrooms

**What's in the box?** Compute system, Smart Camera XL, smart audio bar, add-on audio bar, two mic pods, touch controller, and high-quality cabling



Small room kit



Large room kit

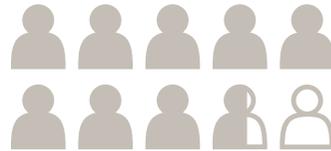


Lenovo



**91%**

**of Premier Support customers  
would purchase again.**



**88%**

**would recommend  
Premier Support to a peer.**

## Lenovo Premier Support

**Direct line to our most  
elite technicians**

Your Google Meet Series One room kit comes with top-of-the-line Lenovo Premier Support — peace of mind around the clock and around the world.

- Advanced technical support, 24/7/365, in more than 100 markets
- Comprehensive hardware and OEM software support
- Single point of contact for simplified end-to-end case management
- Technical account managers for proactive relationship and escalation management
- Priority on service delivery and repair parts
- Lenovo Service Connect Portal for customized reporting and product support

# Professional Services

## Lighten your load end to end

Redefine support with optional Professional Services — and get every bit of value from your solutions. Services are performed remotely, or you can purchase full onsite service for a more hands-on experience.



### Assess

Get a head start with customized pre-deployment infrastructure evaluations and guidance.



### Design

Develop your collaboration space room standards for smooth and easy technology rollouts.



### Deploy

Set up your Smart Collaboration solutions to hit the ground running.



### Train

Provide your teams with use case-based training focused on your organization's real-world scenarios.



### Maintain

Keep all your devices performing at their best with our yearly maintenance contracts.



### Full onsite

Give yourself the gift of white glove treatment from a dedicated onsite specialist.





Lenovo

## Collaboration as a Service

The CaaS model gives enterprise IT a partner for guidance and planning and a hands-off path through installation, deployment, management, and maintenance. And it lets you respond to the evolving needs and expectations of the new hybrid workforce without capital investment risk.



Bundles hardware, software, deployment, and support for a single monthly payment



Allows for faster implementation of hybrid collaboration with smaller upfront investment



Shifts costs from CapEx to OpEx



Provides single-point-of-contact simplicity

# Ready for innovation?

Welcome to the next now — a hybrid mix of locations and office types where collaboration is vital and the right technology makes all the difference. Empower your organization with flexible solutions that help your business thrive. Make it easy to stay collaborative, productive, and innovative wherever workplace evolution leads — with Smart Collaboration technology from Lenovo.

## Looking for a supplier? Look for a partner.

Now is the time to invest in technology that powers the hybrid workplace and empowers the hybrid workforce. Together with industry leaders, Lenovo delivers solutions that keep collaboration ubiquitous, equitable, and seamless — anywhere. When you're ready, we're here to help.



# Get smarter with Lenovo



Contact your Lenovo Account Representative  
or local Business Partner



Visit [www.lenovo.com/ThinkSmart](http://www.lenovo.com/ThinkSmart)

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technology  
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## SOURCES

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- 3 Forrester, "Improving Collaboration Tools Facilitates Creativity, Innovation, and Profitability," June 2021
- 4 Frost & Sullivan, "Video Conferencing Devices and UC Briefing: H1 2021 Update," September 2021
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- 6 Bloomberg, "Employees Are Quitting Instead of Giving Up Working From Home," June 2021