

C2G.

CHIEF

DA-LITE.

LUXUL.

MIDDLE
ATLANTIC.

VADDIO

WIREMOLD

FLEXIBLE HYBRID CONFERENCING SOLUTIONS

FOR THE RETURN
TO THE WORKPLACE

Ensuring a
Connected World



WELCOME BACK TO THE CONFERENCE ROOM

Setting up the post-pandemic conference room is all about raising the bar for a superior user experience for your hybrid workforce. After all, conference calls should be amazing whether you're in the office or working remotely.

This guidebook is overflowing with ideas to elevate the conferencing experience, such as using multiple cameras for a full video experience. Adding more monitors so presenters can see their content and the faces of their online participants. Mobile cart solutions that allow for anytime, anywhere collaboration. And more.

Explore our conference room solutions below and upgrade the collaboration experience for your hybrid workforce.

TABLE OF CONTENTS

Forum™ Collaboration Suite.....	3
Flexible Hybrid Conferencing For:	
Small/Huddle Spaces.....	4
Small Spaces.....	5
Large Spaces.....	6
Full Video.....	7
Multiple Cameras.....	8
Motion Based Auto-Tracking Small	9
Medium Conference Room	
Intelligent Videoconferencing Camera Cart.....	10
Mobile Hybrid Conferencing.....	11
Mobile Hybrid Conferencing - Cart + Camera.....	12
Pro Home Office Conferencing.....	13



FORUM™ COLLABORATION SUITE

Why We Love It

- Collaborate in style with flexible free-standing or floor-to-wall mounted options, great for both open floor plans or more traditional meeting spaces
- Contemporary design with the right amount of absorbing acoustic fabric to keep noise levels and audio reverberation to a minimum for an unmatched audio experience
- Angle and arc table options ensure all meeting attendees are centered around a conferencing camera system, with great viewing angles from any seat in the room
- Storage for AV gear is easy to access for installation and service

Part Numbers

Middle Atlantic Forum™ Free-Standing Display Stand

DS-1-FS-L-WH

Middle Atlantic Forum™ Table

TBL-ANG-5P-SH-WW or **TBL-ARC-3P-SH-WW**

Middle Atlantic UPS Backup Power **UPS-S500R**

Vaddio HuddleSHOT **999-50707-000G**

Vaddio Device Controller **999-42300-000**

Chief Above/Below Mount for HuddleSHOT **FCA800HS**

Luxul Network Switch **AMS-1816P**

C2G 6' HDMI Cable **56783**

C2G 6' Cat6 Cable (qty 2) **03983**

C2G 25' Cat6 Cable **27155**



Kick it Up a Notch

Listen Up

WHY: Additional mic coverage ensures everyone is heard, add an external microphone; **ceiling** or **tabletop**.

Power Accessibility

WHY: Use your devices while they charge at your own seat.

Invite More Colleagues

WHY: Add more Arc shaped tables and connect them together for more participants. (*Coming Soon)

Get Comfy

WHY: Great ergonomics are key for productivity and health. Upgrade to a premium chair solution.



FLEXIBLE HYBRID CONFERENCING – SMALL / HUDDLE SPACES

Why We Love It

- Easy to deploy and repeat
- The weight of the monitor is on the floor so no need to worry about the wall structure
- Storage in the floor support system is just big enough for most primary components
- The HuddleSHOT's All-In-One design is great for small or medium sized conference rooms
- A great alternative solution for when mounting to a wall is not an option within the space

Part Numbers

Vaddio HuddleSHOT **999-50707-000**
 Vaddio TableMIC **999-85000-000**
 Chief Above/Below HuddleSHOT Shelf **FCA800HS**
 Chief Tempo Flat Panel Floor Support System **AVSFSS**
 Chief Display Mount **LTM1U**
 C2G 35' Cat6 Snagless Cable (qty 1) **31352**
 C2G 6' Cat6 Snagless Cable (qty 2) **03967**
 C2G 10' HDMI Cable (qty 1) **50184**



Get the Full
List of Parts
& Pricing

Kick it Up a Notch

Clean Install & Safety

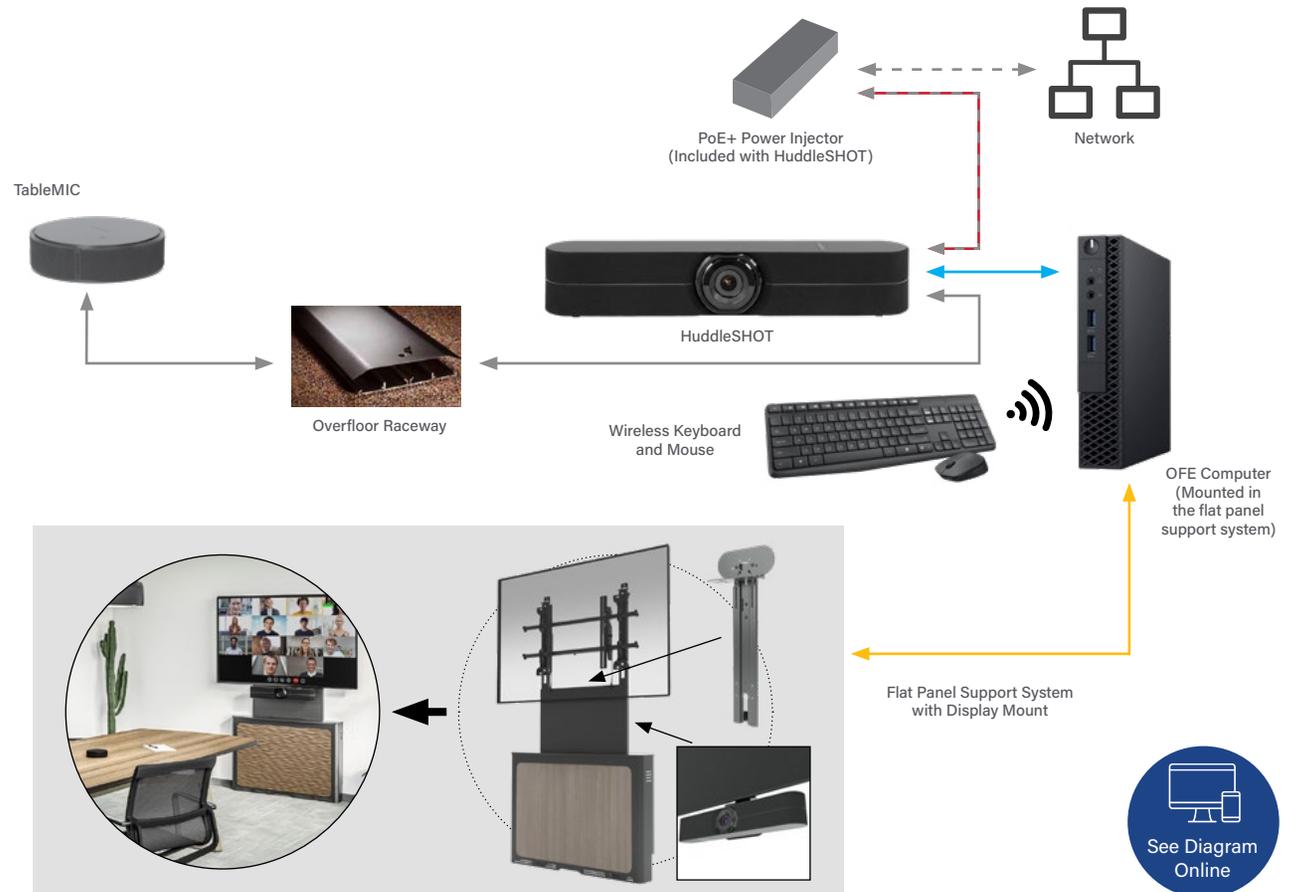
WHY: Add overfloor raceways to hide cables along floor and eliminate tripping hazards.

Add Intelligent Power

WHY: Provides remote management for ultimate power control.

Enhance the Meeting Experience

WHY: Upgrade the table with a premium style made just right for conferencing.



FLEXIBLE HYBRID CONFERENCING – SMALL SPACES

Why We Love It

- A repeatable setup to utilize in multiple locations
- Maximize the use of small spaces
- Use this same system to convert small offices and meeting spaces
- An easy-to-use system for hybrid collaboration
- Use for Teams, Zoom, WebEx, Google Meet or any other hybrid communications platform.

Part Numbers

Vaddio ConferenceSHOT AV Bundle - CeilingMIC 2

999-99950-200W (White)

Chief Display Mount **LTM1U**

Chief In-Wall Storage Box (only if using a display)

PAC526FWP2

*Da-Lite IDEA Screen 100" Diagonal,
16:10 Wide Format **25940**

*Chief Ultra Short Throw & Universal Projector Mount **WM210AUS**

Middle Atlantic T5 Series Conference Table **T5SDC1RSHA3ZP001**

C2G 10' CAT6 Snagless Cable (qty 2) **00817**

C2G 50' CAT6 Plenum Cable (qty 3) **15274**

C2G 50' Performance Series HDMI Cable **C2G10384**

C2G 4K HDMI Adapter Ring **29878**

Vaddio 20m (65.6') USB 3.0 Cable **440-1005-023**

Wiremold Desktop Power Center Slim **WSPC220CWH**

[Get the Full List of Parts & Pricing](#)

Kick it Up a Notch

Digital Signage

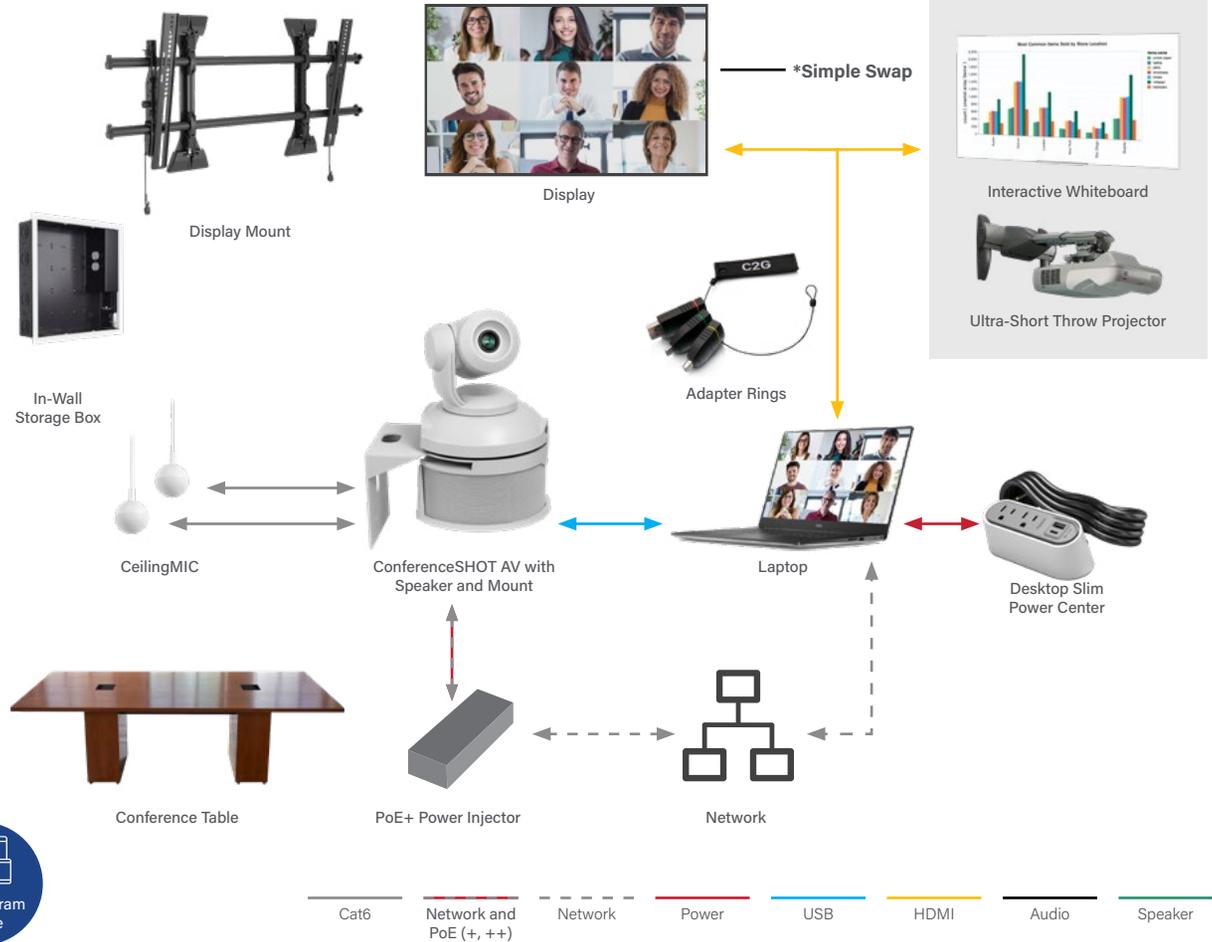
WHY: Add a floor stand with a tablet to show availability, capacity, and sanitizing state.

Upgrade That Screen

WHY: Screen technology has come a long way including new ways to combat natural light.

Added Portability

WHY: Most conference rooms could use a portable rack for power and network solutions.



FLEXIBLE HYBRID CONFERENCING – FULL VIDEO COVERAGE

Why We Love It

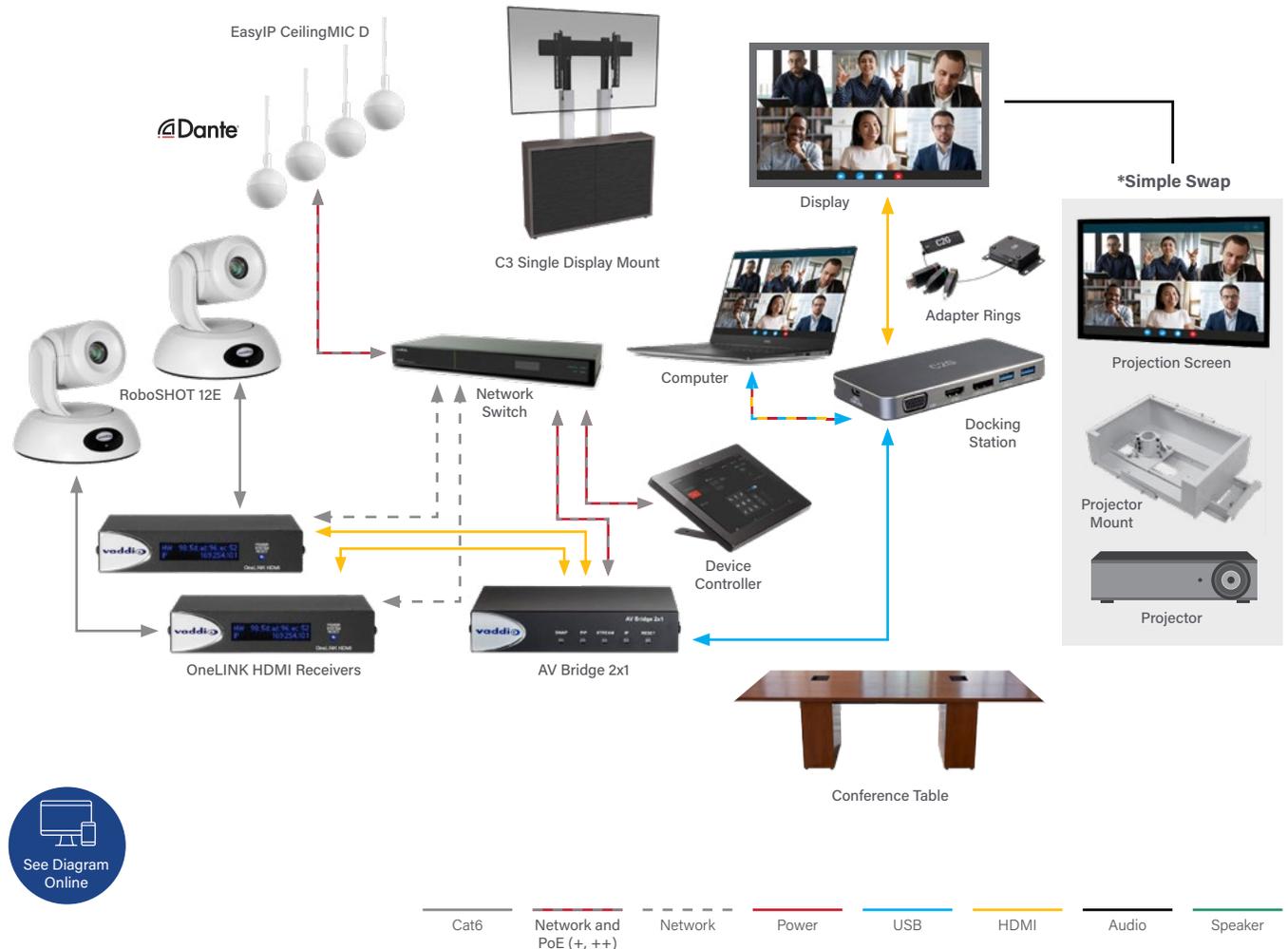
- Use up to two cameras and set presets in several locations
- Creates automation for deeper participant engagement with video overlays and triggers
- Plays well with third party equipment for ease of use
- For videoconferencing and livestreaming

Part Numbers

- Vaddio RoboSHOT 12E HDBT OneLink HDMI System (qty 2) **999-99600-100W** (White)
- Vaddio AV Bridge 2x1 **999-8250-000**
- Vaddio EasyIP CeilingMIC D (up to qty 4) **999-85810-000**
- Vaddio Device Controller **999-42300-000**
- Middle Atlantic C3 Single Display Mount **C3-32-LD1U**
- Middle Atlantic T5 Series Conference Table (See Parts List)
- *Chief Projector Mount **SYS474UW**
- *Da-Lite Cinema Contour Screen **21888V**
- Luxul Network Switch **AMS-1816P**
- C2G 50' HDMI Plenum Cable **41415**
- C2G 6' HDMI Cable (qty 2) **56783**
- C2G 50' Cat6 Plenum Cable (qty 9) **15274**
- C2G 15' Cat6 Cable (qty 2) **22016**
- C2G 10' Cat6 Cable (qty 4) **27153**
- C2G 10' USB 3.0 Cable **54175**
- C2G Docking Station **54439**
- C2G Retractable Universal Mount 4K HDMI Adapter Ring **29879**

*Simple Swap Options

Get the Full List of Parts & Pricing



Kick it Up a Notch

'No-Touch' Camera Angle Changes

WHY: Allows users to present from different areas like a whiteboard and provide optimal viewing for participants.

Add Intelligent Power

WHY: Provides remote management for ultimate power control.

Multiply Your Monitors

WHY: Give presenters the ability to see content AND the faces of their online participants.



FLEXIBLE HYBRID CONFERENCING – MULTIPLE CAMERAS

Why We Love It

- All video, power and control runs through a single switch
- IP-enabled system (PoE powered) allows up to four cameras
- Flexible to be used for multiple spaces including divisible meeting rooms
- Hybrid configuration with flexible furniture, flexible camera angles, flexible audio
- For two-way video collaboration, training solutions, recording product demonstrations or any other flexible camera and audio solution

Part Numbers

Vaddio EasyIP 10 Camera (up to qty 4) **999-30200-000W** (White)
 Vaddio EasyIP Mixer **999-60320-000**
 Vaddio EasyIP CeilingMIC D (up to qty 4) **999-85810-000**
 Vaddio Device Controller **999-42300-000**
 *Chief Ceiling Projector Mount (qty 2) **SYS474UW**
 *Da-Lite Tensioned Contour Screen (qty 2) **29929LS**
 Middle Atlantic Lectern L7 Series (See Parts List)
 Middle Atlantic C5 Credenza (See Parts List)
 Middle Atlantic Premium Series UPS Backup Power **UPS-1000R-8**
 Middle Atlantic UPS Network Interface Card **UPS-IPCARD**
 Middle Atlantic Slim Power Strip **PD-815SC-20**
 Luxul Network Switch **AMS-2624P**
 C2G 50' Cat6 Plenum (qty 8) **15274**
 C2G 15' Cat6 (qty 2) **22016**
 C2G 23' HDMI Plenum Cable (qty 2) **41378**
 C2G 15' HDMI Cable **50612**
 C2G 10' USB 3.0 Cable **54175**
 C2G Universal 4K HDMI Adapter Ring with Color Coded Adapters **29878**

*Simple Swap Options

[Get the Full List of Parts & Pricing](#)

Kick it Up a Notch

Add Intelligent Power

WHY: Provides remote management for ultimate power control.

Consider In-Wall Storage

WHY: Get stealthy storage for clean, short cable runs and organization.

'No-Touch' Camera Angle Changes

WHY: Presenters focus on the meeting not the tech with solutions like a step mat and sensor kit that automatically change the camera angle.



See Diagram Online



MOTION-BASED AUTO-TRACKING SMALL / MEDIUM CONFERENCE ROOM

Part Numbers

Vaddio IntelliSHOT Motion Tracking Camera **999-21100-000**

Vaddio Ceiling Speaker (qty 2 pairs) **999-85600-000**

Chief Swing Arm Display Mount **TS525TU**

Chief Above/Below IntelliSHOT Mount **TA210E**

Chief In-Wall Storage Box **PAC526F**

Chief Plate for In-Wall Storage Box **PACL2**

Middle Atlantic Forward Device Mounting Clips (qty 2)

FWD-SIDECLMP-4

Luxul Network Switch **SW-100-04P**

C2G Amplifier **40880**

C2G Speaker Wire **29206**

C2G 5' HDMI Cable **29676**

C2G 1' Cat6 Cable **27130**

C2G 6' Cat6 Cable **03967**



Kick it Up a Notch

Enhance the Room System

WHY: Add an **AV Bridge 2x1** to allow for a second camera and Dante microphones for larger spaces.

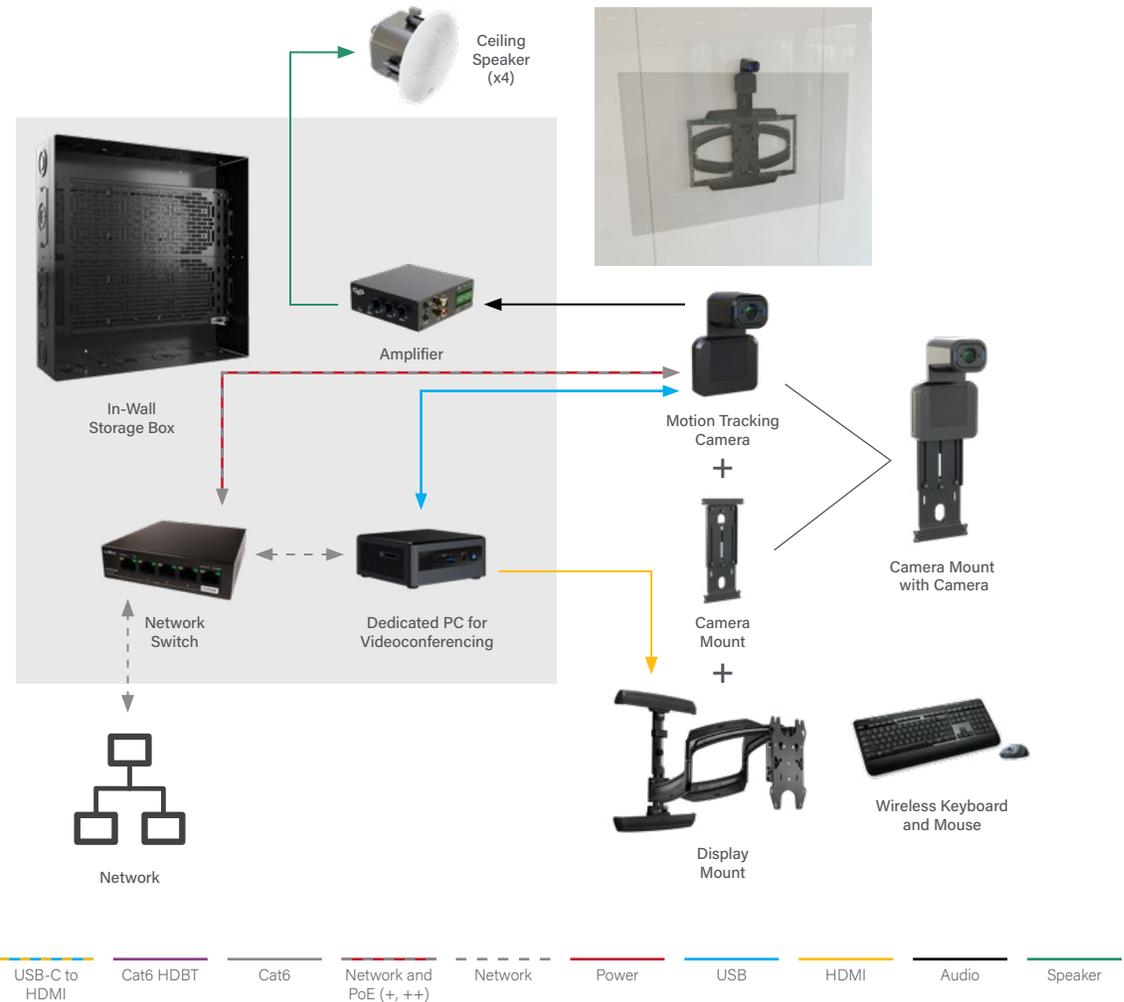
Upgrade Displays to Screens

WHY: For better viewing quality, add a **projection screen** and **projector mount**.



Why We Love It

- Clean install with all the parts and pieces stored behind the articulating display for serviceability
- Professional camera automatically re-frames the shot as people enter and exit the conference room
- Recreates the one-to-one video experience for hybrid workplaces
- In ceiling speakers and built-in microphones ensure clear audio
- Wired network devices provide robust connectivity to ensure your video calls are reliable



INTELLIGENT VIDEOCONFERENCING CAMERA CART

Why We Love It

- Easy to deploy across the workplace
- Can be moved to wherever technology is needed and shareable with colleagues
- Motion based tracking and auto-framing provide the perfect camera shot
- Built-in microphones means one less external device to worry about
- Everything is self-contained on the cart

Part Numbers

- Vaddio IntelliSHOT Motion Tracking Camera **999-21100-000**
- Chief Mobile Cart **LPAUB**
- Chief Above/Below IntelliSHOT Mount **FCA800E**
- Chief Accessory Shelf **FCA613**
- Chief Component Storage Panel **CSMP9X12**
- Luxul Network Switch **SW-100-04P**
- Middle Atlantic Forward Mounting Clamps **FWD-SIDECLMP-4**
- Middle Atlantic Power Strip **PD-815SC-20**
- C2G 1' HDMI Cable **41361**
- C2G 5' HDMI Cable **29676**



Get the Full List of Parts & Pricing



Kick it Up a Notch

Extend Accessories

WHY: Extends the line-of-sight for USB connection.

Add Intelligent Power

WHY: Provides remote management for ultimate power control.



MOBILE HYBRID CONFERENCING

Part Numbers

Vaddio ConferenceSHOT AV Bundle – TableMIC 1
999-99950-500

Chief Mobile AV Cart **LPAUB**

Chief Accessory Shelf **FCA613B**

Chief CPU Holder **FCA650B**

Chief Shelf **FCA810**

Middle Atlantic Slim Power Strip,
8 Outlet **PD-815SC-20**

C2G 10' CAT6 Snagless Cable (qty 4) **00817**

C2G 10' HDMI 4K Cable **56784**

C2G 10' USB 3.0 Cable **54175**

C2G Docking Station **54439**

C2G 4K HDMI Adapter Ring **29878**



See 3D Cart Video

Get the Full
List of Parts
& Pricing

Kick it Up a Notch

Dynamic Height Adjust

WHY: Allow for people of all abilities to have easy access to the screen.

Invest in More Audio

WHY: Cover a larger room with an extra microphone.

Consider More Storage

WHY: Store all those little parts & pieces behind the monitor.



See Diagram
Online

Why We Love It

- Mobile cart solution is easy to share with other rooms and co-workers
- A flexible alternative to a more permanent installation
- A repeatable setup to use in multiple locations
- For **livestreaming** and **videoconferencing**



MOBILE HYBRID CONFERENCING – CART + CAMERA

Part Numbers

Middle Atlantic FlexView Conferencing Cart with HuddleSHOT FC **FVS-HSFC-800SC-WH**

Middle Atlantic Power Strip (not shown) **PD-815SC-20**

Middle Atlantic Shelf **FVS-HS-FRTSHLF-WH**

C2G 12' HDMI Cable **50185**

Options

Middle Atlantic Power Cord Retractor Kit **FVS-800-RET15F**

Middle Atlantic Cat6 Cord Retractor **FVS-800-CAT6-20F**

Middle Atlantic RackLINK Power **RLNK-P415**

Luxul 4 Port PoE+ Network Switch **SW-100-04P**

C2G USB-C Docking Station **C2G54457**

C2G 6' USB Thunderbolt Cable **28842**

C2G 6' Cat6 Cable (Qty 3) **03967**

C2G 12' Cat6 Cable **03970**

[Get the Full List of Parts & Pricing](#)

Kick it Up a Notch

Add a Power Cord Retractor

WHY: Added flexibility—move the cart up to 15 feet from the outlet.

Add Cable Retractor for Network

WHY: Keep those high bandwidth connections high quality—and move up to 20 feet away from the ethernet jack.

Add a Docking Station

WHY: Makes it easy to use your own device for collaboration.

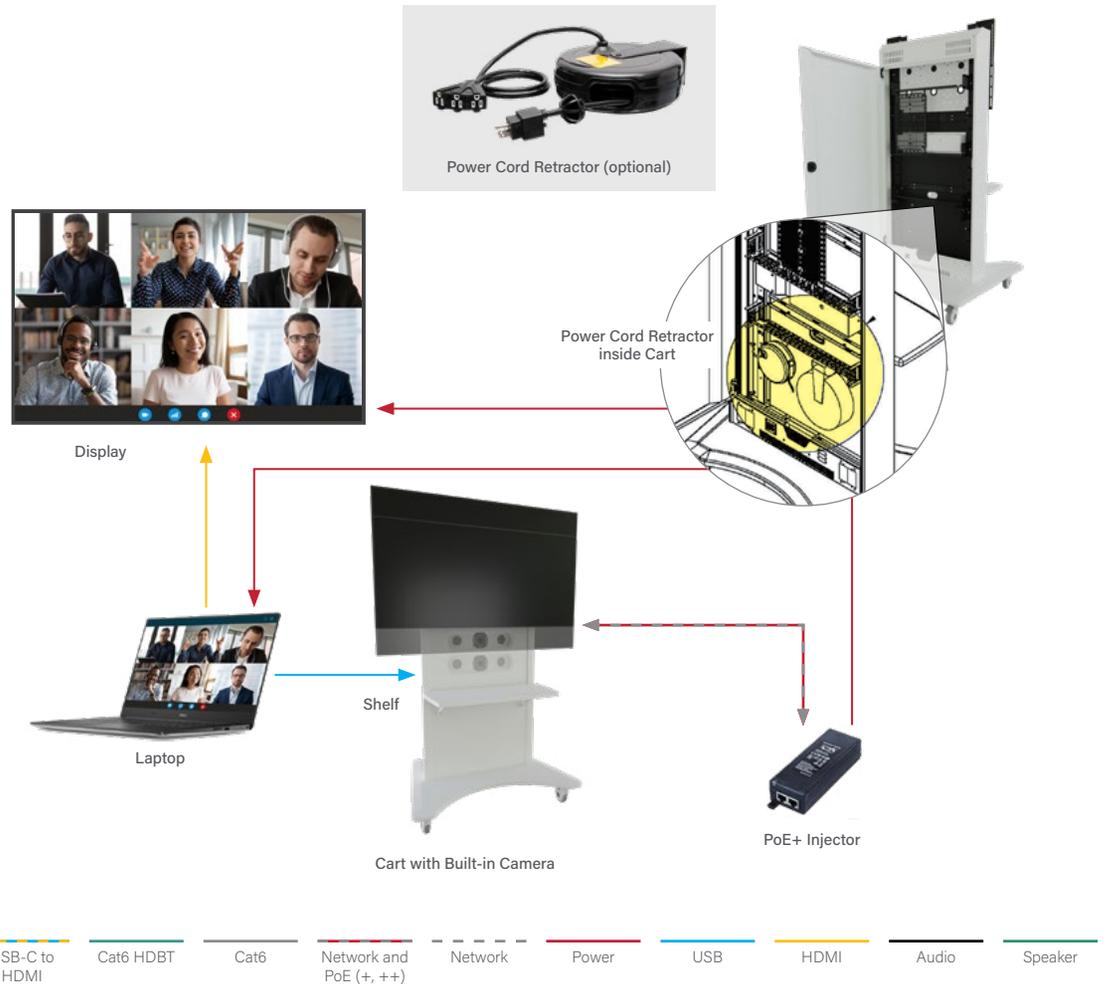
Add a Vaddio TableMIC

WHY: Extend the pickup range so everyone can be heard.



Why We Love It

- Just add a display and a laptop – and collaborate anywhere
- Optional shelf and cable retractors allow customization and convenience
- All-in-one design makes deployment quick and easy
- Roll it off the crate and into an active conference in minutes



PROFESSIONAL HOME OFFICE CONFERRING

Why We Love It

- Professional camera raises the bar from webcam quality to a crisp, clear video
- Ergonomic dual monitor mount reduces muscle tension and eye strain
- Docking stations make setup easy if you're constantly on the go
- Reliable WiFi when failure is not an option for your important video calls
- Amplifier and soundbar for superb sound quality

Ideal for sales reps, consultants, and other professionals who want to elevate the remote conferencing experience for deeper collaboration and improved meeting results.

Part Numbers

- Vaddio ConferenceSHOT AV Bundle - TableMIC 1
999-99950-300W
- Vaddio ConferenceSHOT AV Table Mount **999-89995-000W**
- C2G 25' Plenum CMP-Rated Speaker Wire **29203**
- Chief Koncis Monitor Arm Mount, Dual, Silver **DMA2S**
- Chief Keyboard and Mouse Tray **KBD-MINI-27F**
- Luxul Epic Mesh WiFi Kit (includes two nodes) **MK-10**
- Luxul 12 Port PoE+ Switch **XMS-1208P**
- Legrand UPS Backup Power **UPS-LL-1100RT**
- Middle Atlantic UTB Series Universal TechBox **UTB-HR-A2-14**
- Middle Atlantic Chair **CHAIR-ADV1-B**
- Wiremold Desktop Power Center **WSPC320CWH**
- C2G 10' Cat6 (qty. 2) **CG27133**
- C2G 25' Cat6 (qty. 2) **CG27135**
- C2G USB-C 7-in-1 Dual Display Docking Station Bundle **C2G54477**
- Note: Computers with Thunderbolt, consider an upgrade to the Thunderbolt docking station bundle **C2G54478**.

[Get the Full List of Parts & Pricing](#)

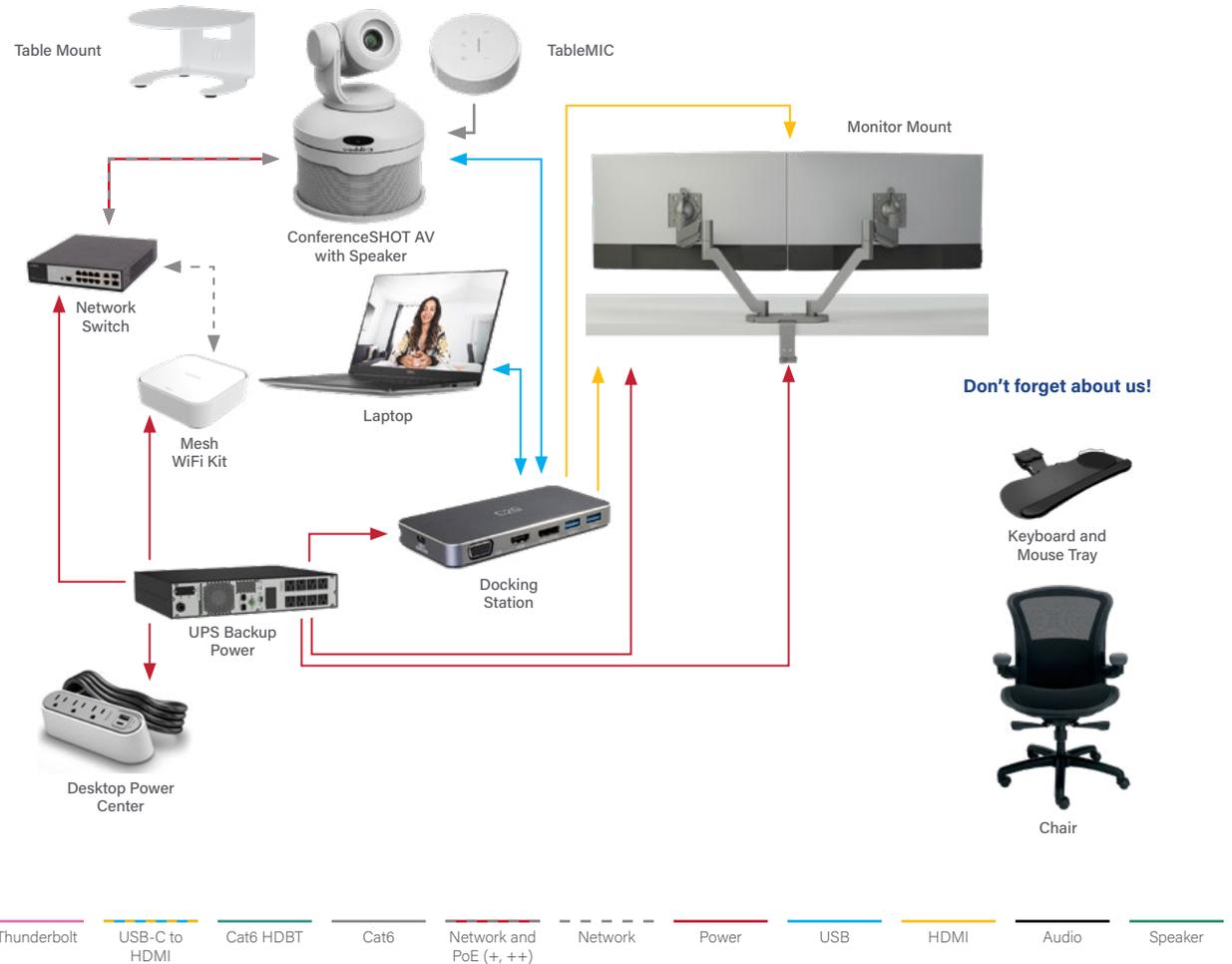
Kick it Up a Notch

Get Comfy

WHY: Great ergonomics are key for productivity & health. Check out the **Kontour Series** monitor arm mounts for larger monitors and our premium chair solutions too.

More WiFi

WHY: Permanent office space doesn't change the competition for bandwidth. Get maximum coverage.



EXPLORE MORE RESOURCES

System diagrams are just the beginning. Visit our **Optimizing a Hybrid Workforce** site to get inspired with new products, tools, resources and more.



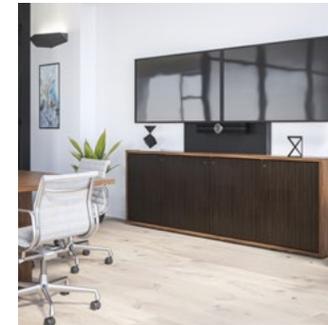
FLEXVIEW
CONFERENCING
CART

[LEARN MORE](#)



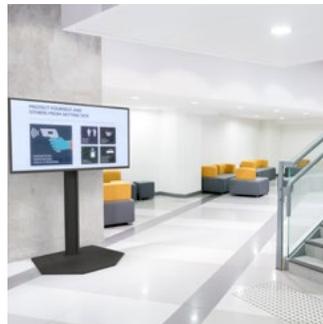
INTELLISHOT
PTZ
CAMERA

[LEARN MORE](#)



MIDDLE ATLANTIC
CREDENZAS & CHIEF
DISPLAY MOUNTS

[LEARN MORE](#)



DIGITAL
SIGNAGE
SOLUTIONS

[LEARN MORE](#)



CONFERENCING
INSPIRATIONS
LOOK BOOK

[LEARN MORE](#)



MIDDLE ATLANTIC
COLLABORATION
SUITE

[LEARN MORE](#)